

*We are a welcoming, active and business-friendly rural
foothill community built on California's rich gold rush history.*



City Manager's Report
August 26, 2025 City Council Meeting
Prepared by: Nick Stone, Director of Public Works
Item #: 7.6

Subject: Consider approving the General Services Administration contract purchase of 16 Archer 1200 Barriers and 1 Archer T-1000 drop deck trailer from Meridian Rapid Defense Group Sales, LLC in the amount of \$162,965.45 and approving a \$10,990 budget appropriation from the PARSAC Flexible Spending Account for the said purchase.

Recommendation:

Adopt a Resolution:

1. Approving the General Services Administration contract purchase of sixteen Archer 1200 Barriers and 1 Archer T-1000 drop deck trailer from Meridian Rapid Defense Group, LLC in the amount of \$162,965.45; and
2. Approving a \$10,990 budget appropriation from the PARSAC Flexible Spending Account for the said purchase.

Purpose: To provide the safest and fastest method to close streets and roadways for special events, or in the event of an emergency within the City.

Strategic Plan Strategy: Update and maintain City owned infrastructure.

Background:

The City hosts many special events throughout the year that take place on Main Street, the largest of which is the annual Christmas Tree Lighting. After tragic incidents of vehicles entering pedestrian areas at similar events across the nation, the City is taking the proactive approach of enhancing visitor safety at these events. In the past, the City has used water-filled K-rails to stop vehicular traffic, however each K-rail requires approximately 150 gallons of water to be effective. Further, the K-rails are bulky and difficult to move, even when empty, and require hours of staff time to deploy.

Since discontinuing the use of water filled K-rail, staff began using Meridian Barricades from the Folsom Police Department. While the barricades are amazing to use, the transportation process is very time-consuming, as it takes 2 staff members nearly a fully day and multiple trailer loads to transport the barricades back and forth from the City of Folsom Corporation Yard.

Discussion:

After borrowing them from the City of Folsom and evaluating the product, staff determined that the Meridian Anti-Vehicle Barriers would be the best method to protect the public during large events

for the following reasons:

1. Ease of moving the barriers from the City's Corporation Yard to event sites
2. Ability to use the barriers at any location throughout the City
3. The barriers do not require field assembly/disassembly, saving staff time
4. The barriers do not rely on water for mass to stop vehicles
5. The barriers do not impede pedestrian traffic when deployed
6. The barriers can be configured to allow vehicles to pass, but only at low rates of speed
7. The barriers can be decorated for different seasons and themes providing a welcoming feeling, while still stopping vehicular traffic

Because this pricing is provided through the General Services Administration (Attached) bids were not solicited. For Fiscal Year 2025/2026 the purchase of the barricades and trailer were included in the Capital Outlay Budget.

Options:

1. Proceed as recommended by staff.
2. Continue borrowing barricades from the City of Folsom.
3. Continue to explore other options.

Environmental: CEQA is not applicable to the purchase of these items.

Cost: The total cost of the sixteen Archer 1200 Barriers and 1 Archer T-1000 drop deck trailer from Meridian Rapid Defense Group, LLC is \$162,965.45

Budget Impact:

The City Council adopted the Fiscal Year 2025/2026 Operating Budget, which appropriated \$151,975 for sixteen mobile barricades and a trailer. Since the Operating Budget was adopted, staff determined that freight charges and certified training costs totaling \$10,990 are necessary to complete the purchase. Staff recommends that the City Council approve a \$10,990 budget from the PARSAC Flexible Spending Account to cover the \$10,990 in additional costs.



M. Cleve Morris, City Manager



Nick Stone, Director of Public Works

Attachments:

- Attachment A: Resolution
- Attachment B: Meridian Barrier Quote
- Attachment C: GSA Pricing